



Get linked with a world of infinite opportunities

SANeFORCE eDetailing



PLANNING



The use of Electronic, interactive media to facilitate sales presentations to Doctors

PRESENTATION



Focus on Detailing through Tablets, Because both eDetailing and traditional face to face detailing have the most positive effects in sales

MARKETING



New interactive technologies make the presentations more attractive by multiple presentation forms to boost your sales and Marketing.



iOS e-Detailing

Digitize Your Product using our e-Detailing



Think Smart
Uniform and effective promotion of your products



Think Strategic
Detailing can be generated into report automatically



Think Creative
Photo capture and Voice recording facilities available

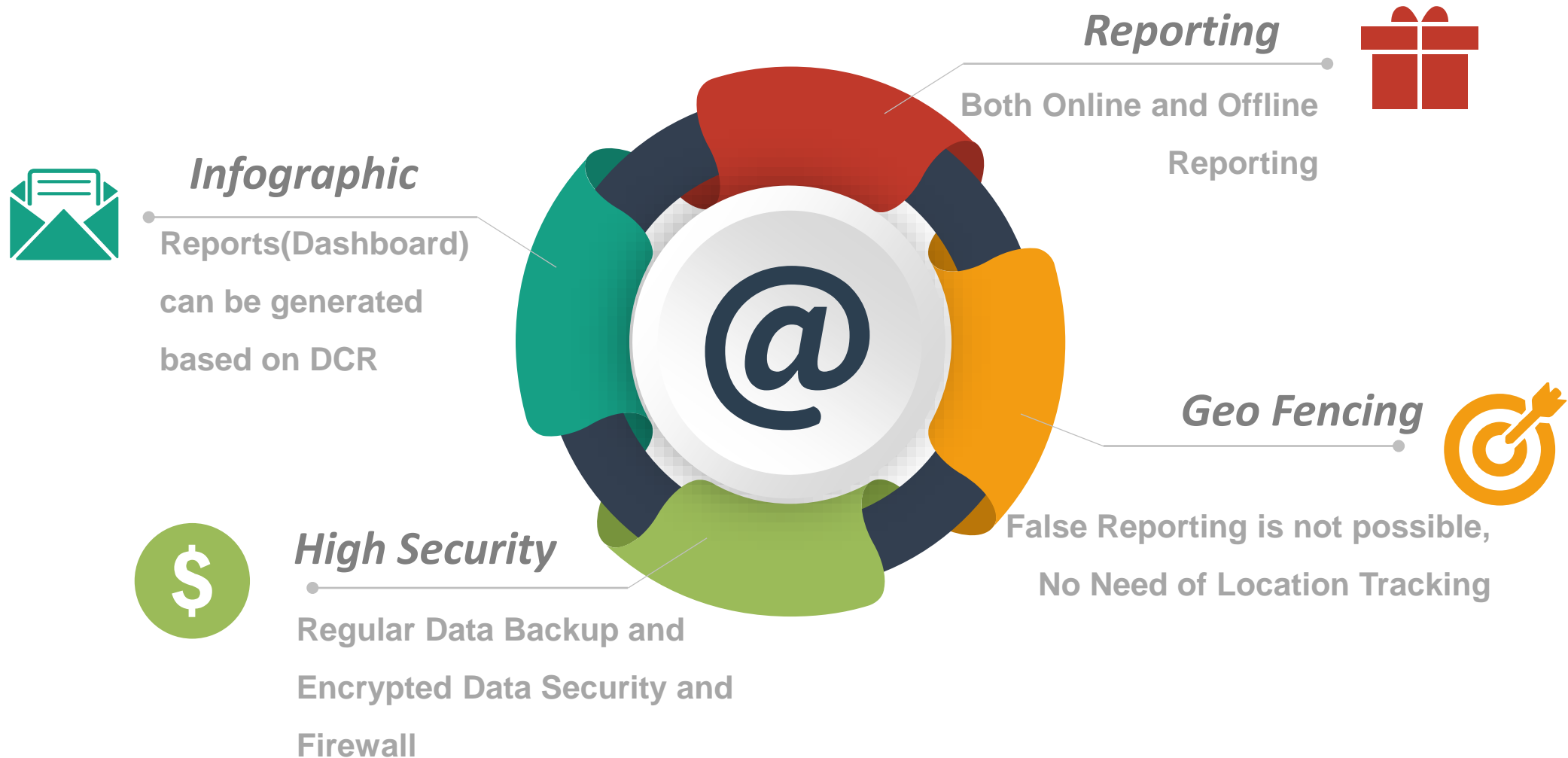


Think Economically
Printing charges can be saved

Our Customers About our eDetailing



Potential Features



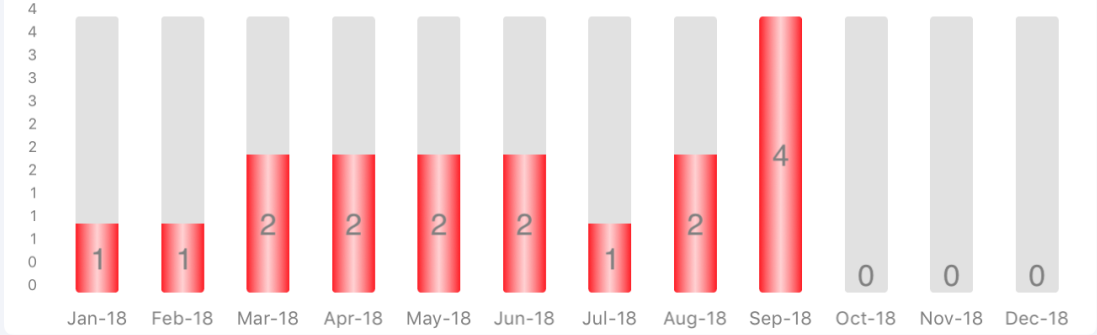


SAN CLM Screenshots

Today Calls Total 4 Calls

- KASHINATH DIXIT
2018-09-11 11:57:00
- A A SINGH
2018-09-11 11:57:00
- acnadfla
2018-09-11 11:57:00
- Prakash Chemist
2018-09-11 00:00:00

Monthly Call Average



Current Month Call Visit Details



Calls

Create Presentation

Reports

CLM Home Page

Can Customise the dashboards
 In the home screen as per the
 requirements

Field Force can create the
 Presentation on the go even in
 front of The doctors chamber

Detailing to the doctors can
 Be generated into reports/
 Dashboards automatically

Screen assessing rights available,
 From HO, You can assign the
 Reports, which needs to be seen
 From the field force in iPad



Master List Downloader

Headquater ANDHERI (SHIVAKUMAR R)



Work Types	(13)
Headquters	(1)
Competitors	(4)
Inputs	(0)
Products	(9)
Slides	(88)
Clusters	(46)
Doctors	(122)
Chemists	(57)
Stockists	(1)
Unlisted Doctors	(107)
Jointworks	(4)

Master List Downloader

Field Force can download the Masters list of Doctors, chemist in their respective tablet devices, If they got the Approval from the Managers/admin.



Tourplan Entry

Current Month

October - 2018

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

TP Entry

Helps you to submit the Tour Plan for a month and entire year Including workflow and approvals With option to create, edit and modify below details

- Patch Plan
- Standard Tour Plan
- Monthly Tour plan
- Workflows & Approvals

Send For Approval



Listed Doctor Selection

KASHINATH DIXIT

Re-Select

Qualification	MD	Category	VVIP	Address
Date Of Birth		Speciality	DIA	RAJAJINAGAR
Wedding Date		Territory	Santa Cruz - HQ	
Mobile		E-Mail		

Precall Analysis

Last Visit Date -

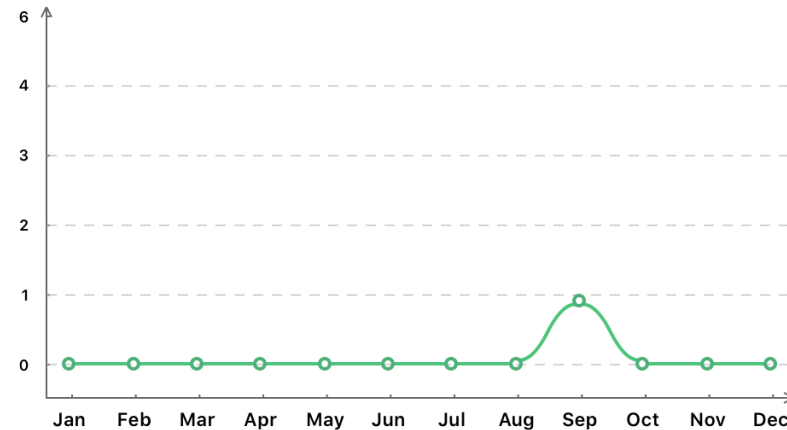
Products -

Inputs -

Remarks -

Feedback -

Visit Details - 2018



Doctor



Chemist



Stockist



Unlisted Doctor

Precall Analysis

MR can get the information
About the last visit date , Time
And various KPI activities such as

- Products Promoted
- Sample Given
- Inputs Given
- Feedback received



Leave Application

Leave From: 10 August 2017
 11 September 2018
 12 October 2019

To: 12 August 2017
 13 September 2018
 14 October 2019

No of Days : Leave Type: CL PL SL LOP

Reason For Leave

Not well

Address On Leave

Empty text area for address on leave

Submit

Leave Management

Eligibility	
CL	0
PL	0
SL	0
LOP	0
Taken	
CL	0
PL	0
SL	0
LOP	0
Available	
CL	0
PL	0
SL	0
LOP	0

This Module provides the feature to apply for leaves and approve the same based on the workflow, this contains details like

- Leave Accounts
- Leave applications with balance
- Authorization
- Workflow

TAKE THE LOW TESTOSTERONE SYMPTOMS QUIZ

Doctors weigh a lot of factors when diagnosing hypogonadism, a condition caused by Low Testosterone. These include a medical history and exam, signs and symptoms, and certain blood tests. Take this quick quiz to find out if you should talk to your doctor about Low Testosterone.

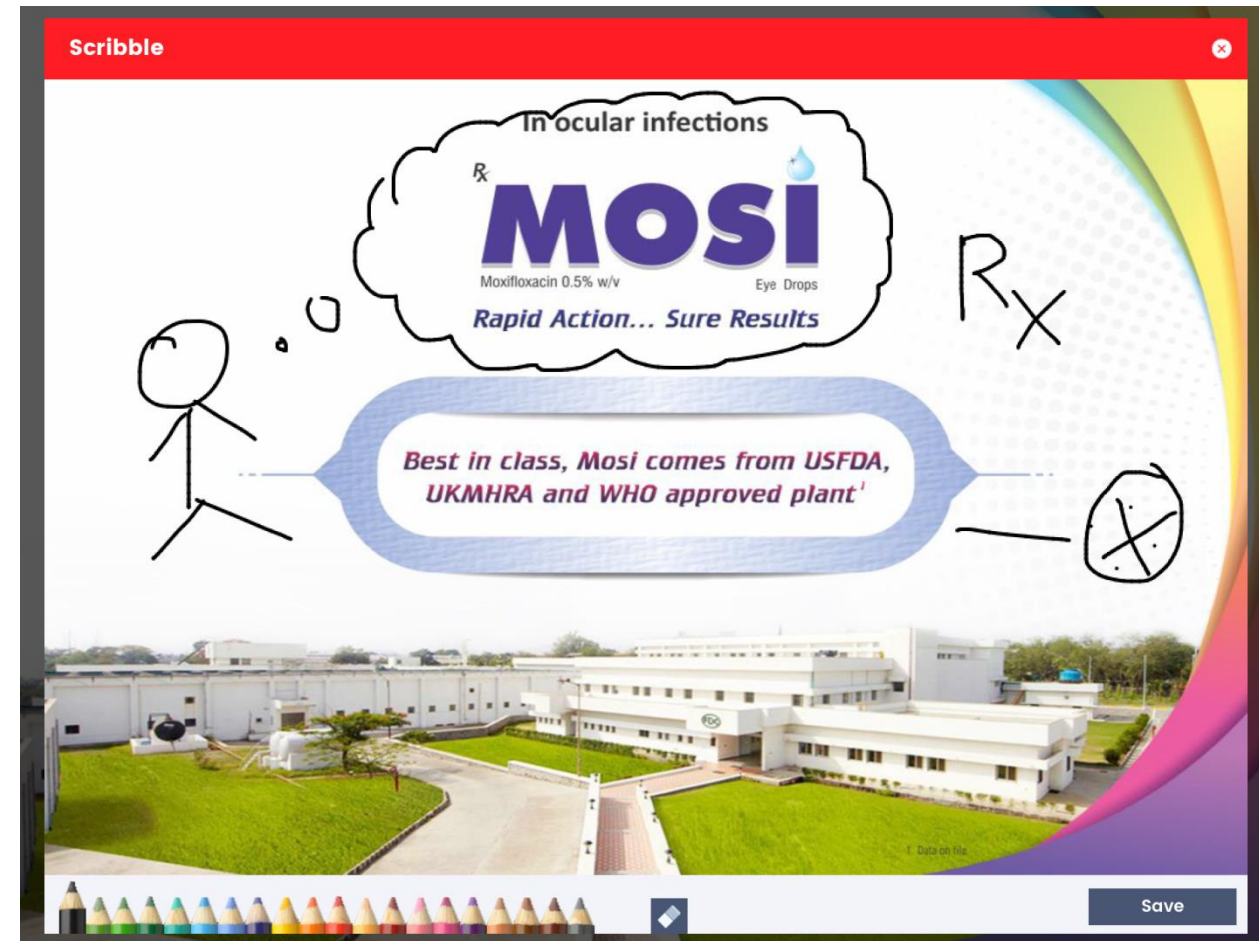
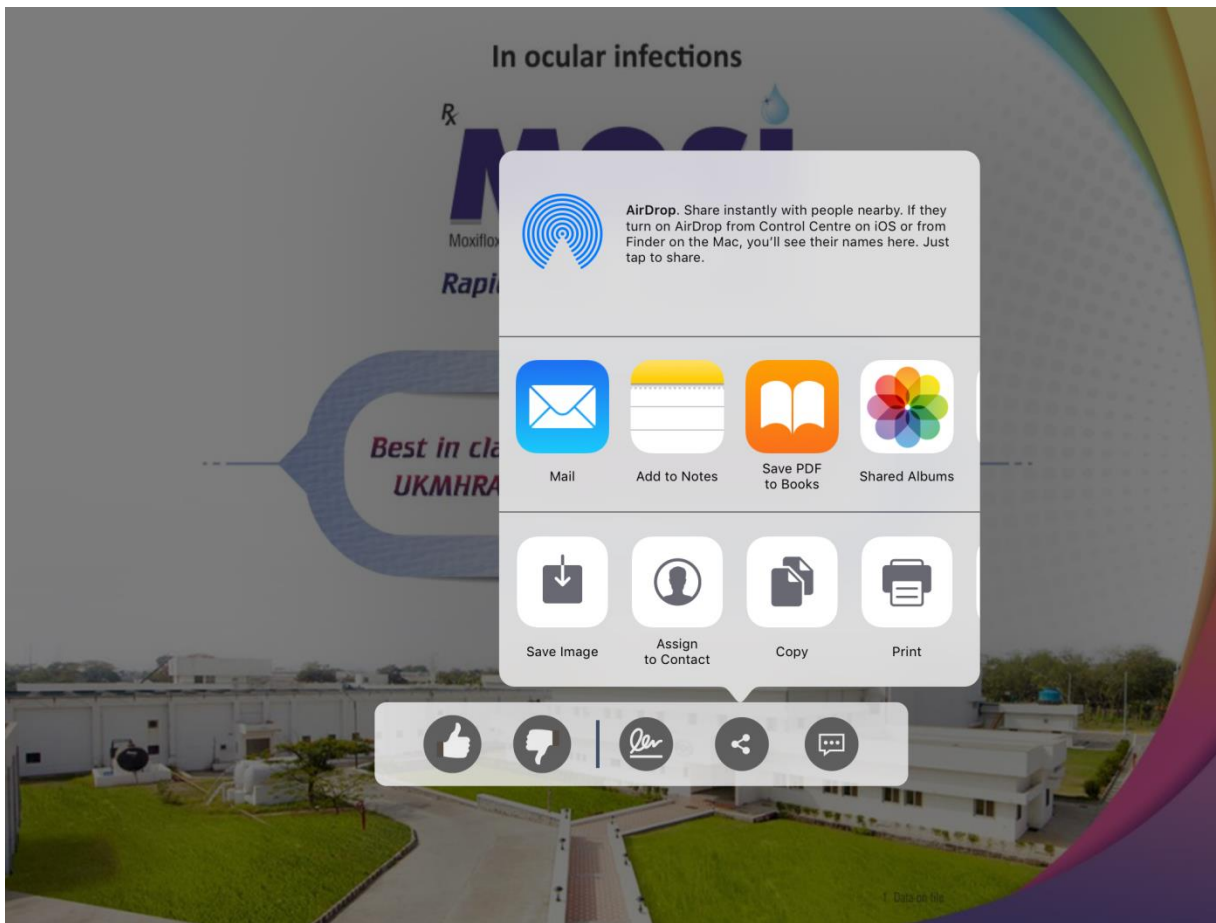
1. Do you have a decrease in libido (sex drive)?
_____ Yes No
2. Do you have a lack of energy?
_____ Yes No
3. Do you have a decrease in strength and/or endurance?
_____ Yes No
4. Have you lost height?
_____ Yes No
5. Have you noticed a decrease in your enjoyment of life?
_____ Yes No
6. Are you sad and/or grumpy?
_____ Yes No
7. Are your erections less strong?
_____ Yes No
8. Have you noticed a recent deterioration in your ability to play sports?
_____ Yes No
9. Are you falling asleep after dinner?
_____ Yes No
10. Has there been a recent deterioration in your work performance?
_____ Yes No

SUBMIT 

E-Learning

Quiz will improve the field force product Knowledge. Our E-Learning solutions for employees where have an option like,

- Create course
- Upload files & documents to course list
- Create questionnaire and online exam
- Create class, Manage exam and getting feedback
- Marks will be checked automatically and will get updated to the respective user login



- Create your Own Presentation from Internet and publish on the app.
- Highlight, Mark, undo, save & Email the product content directly to the customers.
- Like dislike option is available, which in turn helps the HO to make a good strategy
- Group detailing in a single call
- Multiple product slide selection in one presentation
- Jump to any brand or slide in few clicks
- Speciality wise content display.

Product Name	Rating	Timeline	Feedback	Samples	
FILORGA	★★★★★	14:05:20 14:05:28	...	2	-
FOLTENE					-


Input Qty +

Additional Calls +

anand -

ANIL KUMAR -

Remarks



Jointwork +

TRICHUR SM - SM - TRICHUR -

Brand Audit Entry Final Submit Cancel


Product Name	Rating	Timeline	Feedback	Samples	
MOSI					-

Input

Remarks

Feedback Details ✕


MOSI



Mosi.jpg

★★★★★


Duration : 10:38:21 - 10:38:22 1 Sec



Mosi_1.jpg

★★★★★


Duration : 10:38:22 - 10:39:32 70 Sec



Mosi_2.jpg

★★★★★

Duration : 10:39:32 - 10:39:38 6 Sec



Mosi_3.jpg

Signature Here

Brand Audit Entry Final Submit Cancel

- Product wise feedback
- Brand wise feedback
- Additional calls
- Joint work Analysis
- Sample and Input
- Doctors Digital Signature

- Marketing feedback and Impact
- Brand detailing duration
- Product detailing duration



Doctor Name : **ADVANI**

Chemist Name



Prakash Chemist



Brand Audit List

FOLTENE

ALCON

NEVANAC 0.10 % EYE DROPS 5 ML

Qty : 1

Rate : 0

Value : 0.00

Our Product Brand

FILORGA



2

0

0.00

Competitor Company Name

Competitor Brand Name

Qty

Rate

Value

ALKEM



OPTIBEX TEAR DROPS 10 ML



1

0

0.00



Add Competitor

Add Another Brand

Save

RCPA

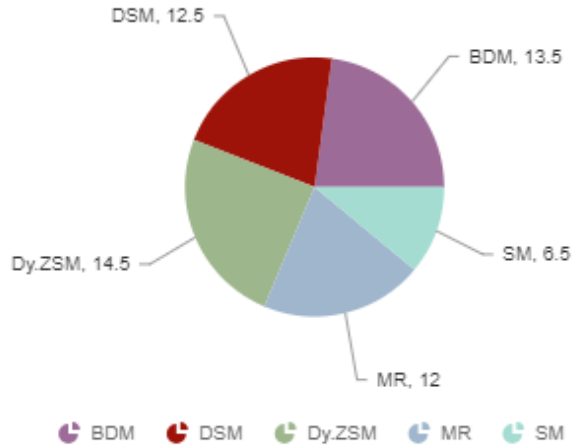
- Ready Reckoner for competitor details.
- Record Competitor product at doctor level with mapped chemist.
- Gather more information about competitor knowledge.
- Add local competitor via Field Force to capture Geographical variances.
- Easy Accessibility via Mobile Devices.



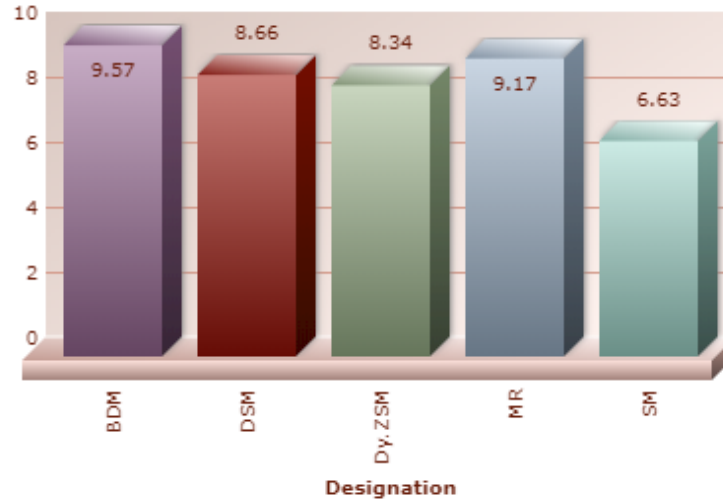
Marketing Dashboards and Feedback Analysis

Admin Dashboards

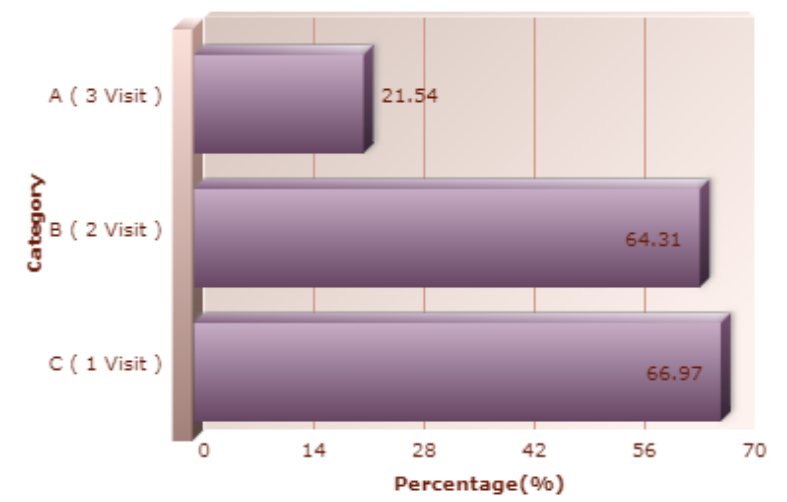
Field Work Days



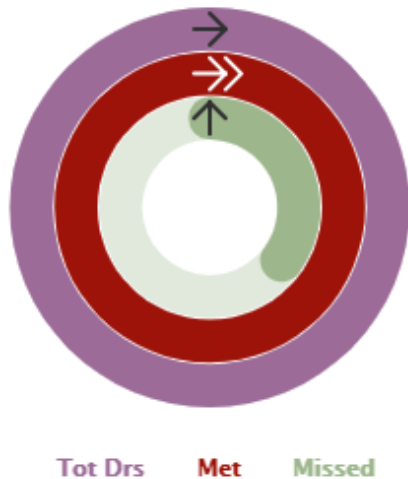
Call Average



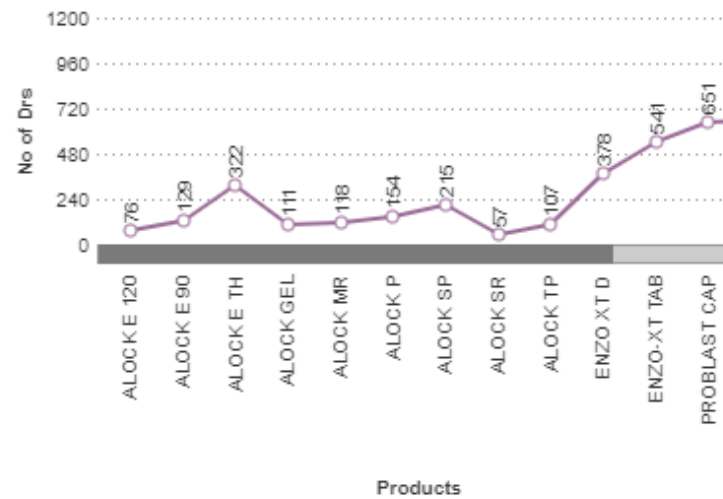
Call Adherence



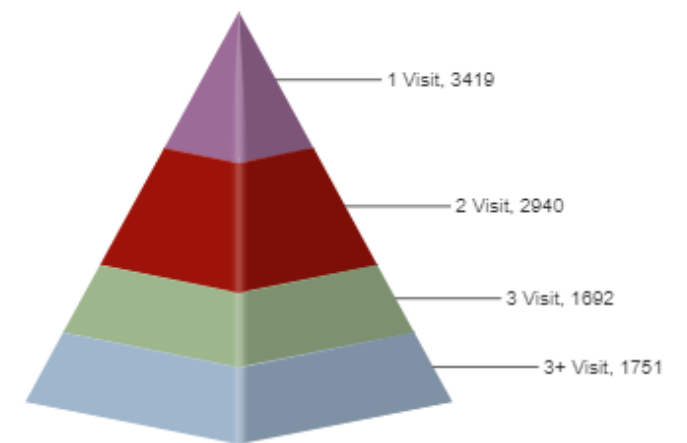
Missed Call



Product Detailed Drs



Visit Calls (Team)



Listed Doctor Product Slide Analysis

ANKIT - TBM - ALIGARH - 26

From:

Aug

2018

To:

Oct

2018

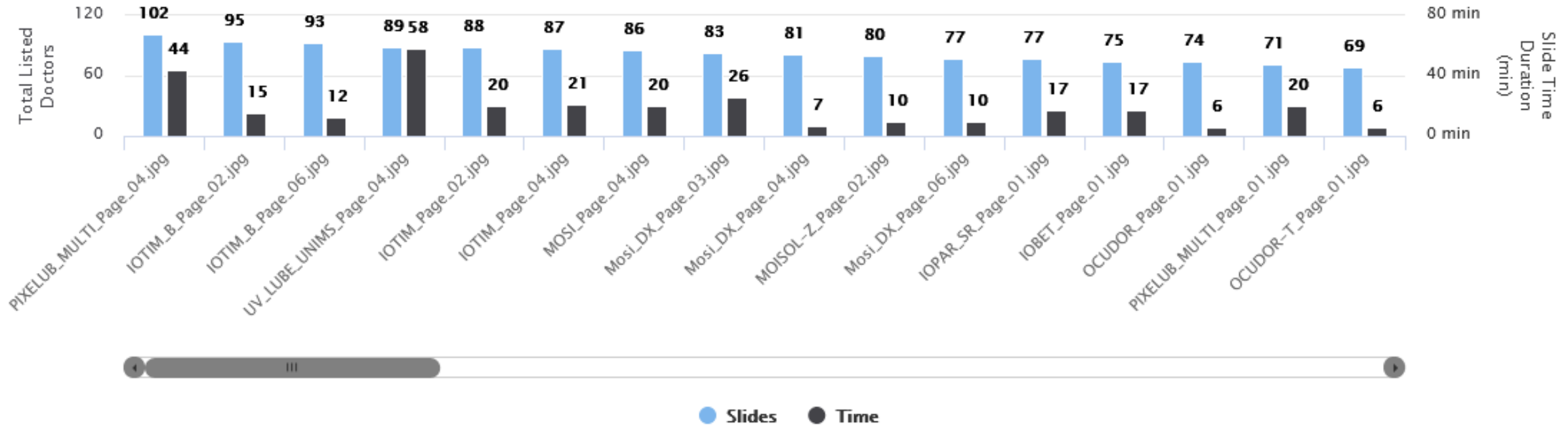
Go

Filter

ALL

Digital Detailing – Product Slide Analysis

FieldForce: ANKIT - TBM - ALIGARH - 26547
From: Aug 2018 To: Oct 2018 Filter: ALL



Listed Doctor Product Slide Analysis

ANKIT - TBM - ALIGARH - 26 ▾

From:

Aug ▾

2018 ▾

To:

Oct ▾

2018 ▾

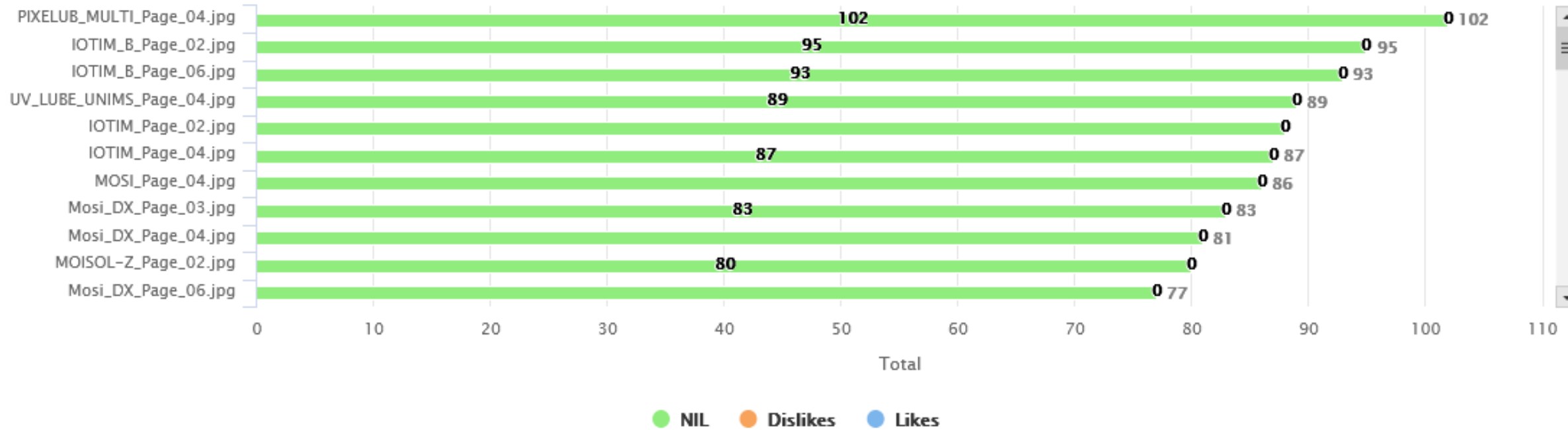
Go

Filter

ALL ▾

Digital Detailing – Product Slide Analysis

FieldForce: ANKIT - TBM - ALIGARH - 26547
From: Aug 2018 To: Oct 2018 Filter: ALL



Slide Wise - Doctor Feedback For the Month of Sep - 2019

Field Force Name: Shiva Kumar -ASM-Mumbai

Slide Name: Nepapix

S.No	Field Force Name	HQ	Designation	Listeddr Name	Speciality	Qualification	Feedback
1	Saravanan	Mumbai	MR	Ragul Sharma	DER	MBBS	Nepapix 5ml is very helpful for children
				Dixit Saxena	GP	MBBS	Usage 81-325 milligram per day is a good Dosage for average side effect
				Vinay Kumar	GYN	MBBS DGO	Two times per day is the good Use
2	Kumaran	Dadar	MR	Rakesh Kumar	GYN	MS	Good for eye Irritation, Pain & redness
				Rajesh Jadhav	GYN	MBBS DGO	Donot double the Dose to catch up if you miss a dose
				Ram Kumar	GP	MBBS MD	Prescribe 2 to 3 Patient Per Day
3	Kannan	Pune	MR	Vasu Rajan	GYN	MBBS	Useful tips - Not use for Asthma and Pregnant Patients
				Rajesh Varma	PED	MBBS DCH	Not Less than 10 years Should not use

Brand Wise - Star Rating For the Month of Sep - 2019

Field Force Name: **Suresh**

HQ: **Mumbai**

Designation : **ASM**

S.No	Field Force Name	HQ	Designation	Brand (No.of drs Rating)																				Total				
				Flomm					Nepapix					MOISOL					ZOCON									
				★	★★	★★★	★★★★	★★★★★	★	★★	★★★	★★★★	★★★★★	★	★★	★★★	★★★★	★★★★★	★	★★	★★★	★★★★	★★★★★	★	★★	★★★	★★★★	★★★★★
1	Suresh Kumar	Mumbai	MR	6	40	31	12	8	3	50	72	43	21	12	70	90	3	1	18	35	42	16	17	39	195	235	74	47
2	Rakesh Kumar	Mumbai	MR	3	26	18	41	3	12	56	71	32	13	8	63	72	6	4	13	32	18	3	1	36	177	179	82	21
3	Kannan	Thane	MR	8	31	21	4	12	19	70	68	29	12	13	71	70	12	5	18	32	6	12	13	58	204	165	57	42
4	Rajesh Pandey	Pune	MR	9	41	66	3	8	21	69	32	15	13	12	60	78	13	2	3	15	18	21	13	45	185	194	52	36
5	Suresh	Mumbai	ASM	26	138	136	60	31	55	245	243	119	59	45	264	310	34	12	52	114	84	52	44	152	761	773	265	146

Consolidate View

Brand Name	★	★★	★★★	★★★★	★★★★★
Flomm	26	138	136	60	31
Nepapix	55	245	243	119	59
MOISOL	45	264	310	34	12
ZOCON	52	114	84	52	44

Doctor Enquiry Status - Slide Wise For the Month of Sep - 2019

Field Force Name: **Shiva Kumar**

HQ: **Mumbai**

Designation : **ASM**

S.No	Field Force Name	HQ	Designation	Nepapix				Ocuflur			
				Enquiry Received	Enquiry Completed	Enquiry Pending	Enquiry Reply from HO	Enquiry Received	Enquiry Completed	Enquiry Pending	Enquiry Reply from HO
1	Suresh Kumar	Mumbai	MR	12	6	6	6	10	3	3	2
2	Rakesh Kumar	Mumbai	MR	18	13	5	5	12	8	4	4
3	Kannan	Thane	MR	21	19	2	2	17	15	2	0
4	Rajesh Pandey	Pune	MR	6	6	0	0	5	5	0	0

Top 5 Detailed Drs Time Spent - Brand Wise For the Month of Sep - 2019

Field Force Name: **Shiva Kumar -ASM-Mumbai**

Slide Name: **Nepapix**

S.No	Field Force Name	HQ	Designation	Listeddr Name	Speciality	Qualification	Detailed Time in (Mins)			
							Flomm	Nepapix	MOISOL	ZOCON
1	Saravanan	Mumbai	MR	Ragul Sharma	DER	MBBS	20	18	17	12
				Dixit Saxena	GP	MBBS	18	16	15	12
				Vinay Kumar	GYN	MBBS DGO	16	15	14	10
				Mukesh J	GP	MBBS	10	9	8	8
				Ram Dinesh	GP	MBBS	9	8	8	6
2	Kumaran	Dadar	MR	Rakesh Kumar	GYN	MS	35	25	20	10
				Rajesh Jadhav	GYN	MBBS DGO	25	20	18	17
				Ram Kumar	GP	MBBS MD	25	9	8	16
				Sujith Babu	GYN	MBBS	20	17	21	15
				J.K. Sharma	GP	MBBS	18	6	5	14
3	Kannan	Pune	MR	Vasu Rajan	GYN	MBBS	22	20	19	18
				Rajesh Varma	PED	MBBS DCH	20	20	10	10
				Ganesh Kumar	GYN	MBBS	18	15	12	10
				Rajeav	GP	MBBS	17	16	15	12
				Vinay	PED	MBBS	10	8	7	5

Call Details For the Month of Sep - 2019

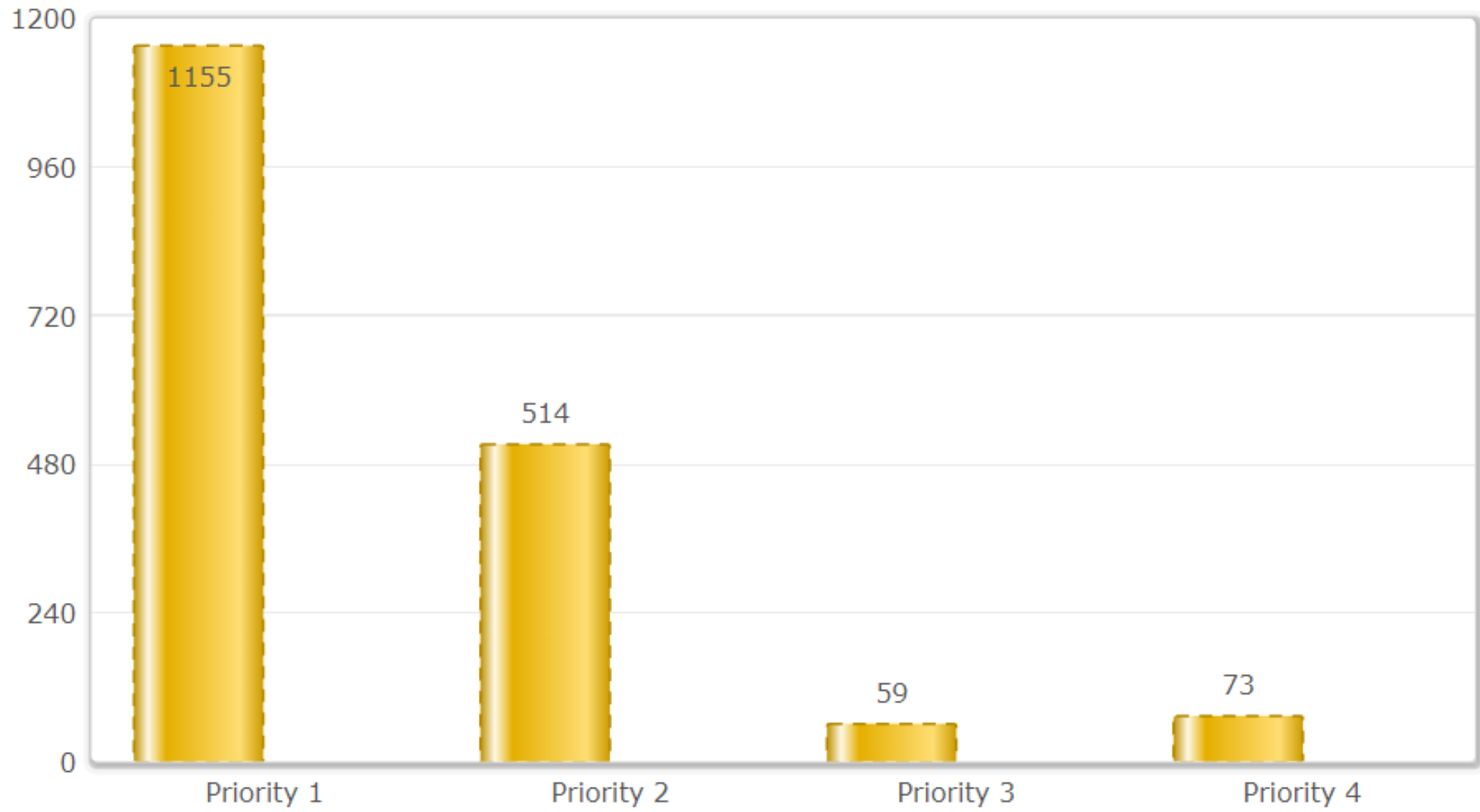
Field Force Name: **Suresh**


HQ: **Mumbai**

Designation : **MR**

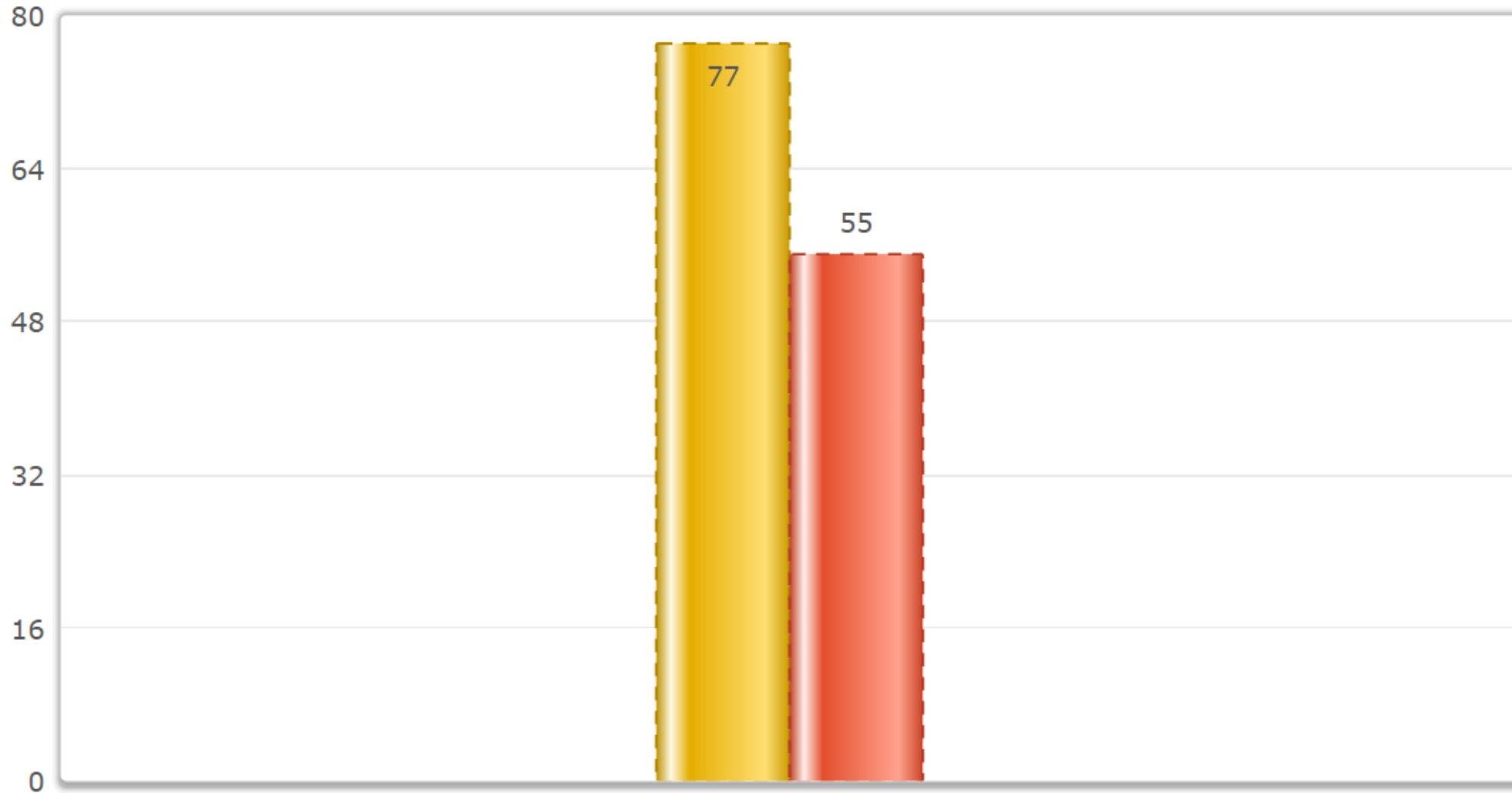
Date	Day	Work Type	Reporting in Time	Avg.time Spent on each (in sec)	1st Call			2nd Call			3rd Call			4th Call			In Time
					In Time	Location	Out Time	In Time	Location	Out Time	In Time	Location	Out Time	In Time	Location	Out Time	
01/10/2019	Tuesday	Field Work	10.15 AM	29	10.18	19.0539175 - 72.9288927	10.22	10.50	19.0538835 - 72.926811	10.53	11.31	19.0535472 - 72.9235877	11.34	14.10	19.0535472 - 72.9235877	14.25	15.00
02/10/2019	Wednesday	Field Work	09.20 AM	42	09.25	19.0539175 - 72.9288927	09.27	10.05	19.0538835 - 72.926811	10.09	10.50	19.0535472 - 72.9235877	10.53	11.27	19.0535472 - 72.9235877	11.30	14.00
03/10/2019	Thursday	Field Work	09.18 AM	28	09.35	19.0539175 - 72.9288927	09.38	10.18	19.0538835 - 72.926811	10.22	11.10	19.0535472 - 72.9235877	11.14	14.20	19.0535472 - 72.9235877	14.23	14.00
04/10/2019	Friday	Field Work	09.45 AM	12	09.45	19.0539175 - 72.9288927	09.48	10.30	19.0538835 - 72.926811	10.33	10.58	19.0535472 - 72.9235877	11.02	11.30	19.0535472 - 72.9235877	11.33	12.00
05/10/2019	Saturday	Field Work	11.06 AM	33	11.18	19.0539175 - 72.9288927	11.21	11.50	19.0538835 - 72.926811	11.52	12.40	19.0535472 - 72.9235877	12.43	15.30	19.0535472 - 72.9235877	15.33	16.00
06/10/2019																	
07/10/2019	Monday	Field Work	07.03 AM	21	07.30	19.0539175 - 72.9288927	07.34	08.25	19.0538835 - 72.926811	08.28	09.10	19.0535472 - 72.9235877	09.12	10.05	19.0535472 - 72.9235877	10.08	10.00
08/10/2019	Tuesday	Field Work	08.15 AM	24	08.40	19.0539175 - 72.9288927	08.43	09.28	19.0538835 - 72.926811	09.30	10.50	19.0535472 - 72.9235877	10.54	12.10	19.0535472 - 72.9235877	12.15	15.00

Brand - Priority Visit



 Drs  Visit

Brandwise - Campaign Drs Visit



KOLs Lectur



Drs



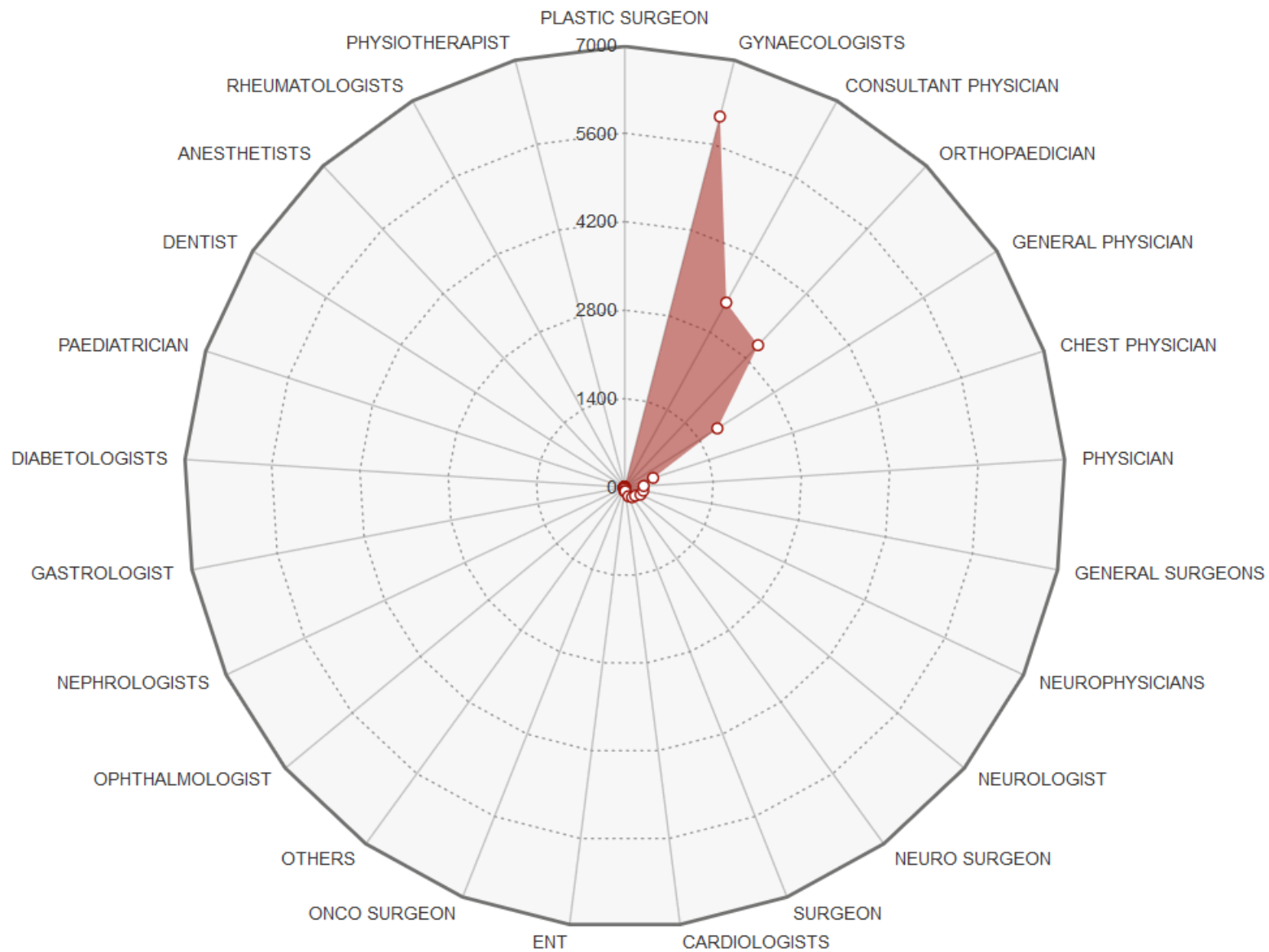
Visit

View ALL

Mode Doctor Speciality - Dr. Count wise

Go

Doctor Speciality - Dr. Count wise



Not at all Promoted Products for MR & Manager From More than 3 Months

Field Force Name : AJIT KUMAR SHARMA - DBM - PATNA

S.No	FieldForce Name	Designation Name	HQ	Emp Id.	Cnt
1	GYAN SHANKAR	BDM	SAHARSA	IDC06016	2
2	PRADEEP KUMAR	BDM	DARBHANGA	IDC06009	
3	ADITYA KUMAR	BDM	KATI HAR	IDC06008	3
4	CHANDAN KUMAR YADAV	BDM	PURNEA	IDC06007	5
5	SANJEEV KUMAR SINGH	RBM	PURNEA	IDC06011	10
6	SHYAM SUNDAR DEY	BDM	BALASORE	IDC12007	8
7	DEEPAK KUMAR DAS	BDM	BHUBANESHWAR 2	IDC12006	3
8	DEBASISH MAHARANA	BDM	BERHAMPUR	IDC12005	2
9	SAGARA SEKHARA BARIK	BDM	SAMBALPUR	IDC12008	4
10	LALATENDU SAHOO	BDM	CUTTACK	IDC12003	6
11	HARISHANKAR SAHOO	BDM	BHUBANESHWAR 1	IDC12002	1
12	BAIDYANATH SWAIN	RBM	BHUBANESHWAR	IDC12001	24
13	SAURAV KUMAR	BDM	DEOGARH	IDC21009	7
14	DEEPAK CHANDRA	BDM	JAMSHEDPUR	IDC21008	-
15	SANTOSH KUMAR	BDM	DHANBAD	IDC21007	2
16	AMAR KUMAR SINGH	BDM	RANCHI 2	IDC21006	2
17	PRINCE KUMAR	BDM	RANCHI 1	IDC21002	5
18	SHARVAN KUMAR	RBM	RANCHI	IDC21001	16
19	DEWESH TIWARI	BDM	PATNA 3	IDC06012	2
20	KESHRI NANDAN	BDM	MUZAFFARPUR	IDC06013	-
21	SANJEEV KUMAR	BDM	GAYA	IDC06015	6
22	PIYUSH KUMAR	BDM	PATNA 2	IDC06004	3
23	VIKASH RANJAN	BDM	PATNA	IDC06014	1
24	RAHUL KUMAR SINGH	RBM	PATNA	IDC06002	12
25	AJIT KUMAR SHARMA	DBM	PATNA	IDC06001	62

Product Exposure Analysis for the Period of Jan 2018 To Jun 2018

Print | Excel | Close

Filed Force Name : **RAVI RANJAN KUMAR - SM - PATNA**

Product Name : **PROBLAST D3**

S.No	FieldForce Name	Designation	HQ	January-2018	February-2018	March-2018	April-2018	May-2018	June-2018
				No. of Drs (As Per DCR)	No. of Drs (As Per DCR)	No. of Drs (As Per DCR)	No. of Drs (As Per DCR)	No. of Drs (As Per DCR)	No. of Drs (As Per DCR)
1	MANISH KUMAR	MR	PURNEA2	-	-	-	-	-	-
2	SWARAJ KUMAR SINGH	MR	SAHARSHA	8	13	8	10	2	-
3	Sanjeev Kumar	MR	MUNGER	43	37	41	35	32	6
4	MD TALHA AKRAM	MR	BHAGALPUR	-	-	-	-	-	-
5	JATA SHANKAR JHA	MR	BEGUSARAI	36	36	38	43	36	13
6	MD TALHA AKRAM	BDM	BHAGALPUR	-	-	-	-	-	-
7	SUDHANSHU KUMAR	DSM	PURNEA	-	-	-	-	-	-
8	Kaushal Ranjan	MR	Bettiah	1	1	-	-	-	-
9	Neeraj Kumar	MR	SITAMARHI	4	4	8	-	6	-
10	Ravindra Kumar	MR	MOTIHARI2	-	-	-	-	-	-
11	ROHIT KUMAR CHAURASIA	MR	SITAMARHI	-	-	-	-	-	-
12	Anjan Kumar Banerjee	MR	DARBHANGA	9	16	8	8	5	-
13	JITENDRA KUMAR SINGH	MR	MUZAFFARPUR	28	21	18	22	32	20
14	PRAVEEN KUMAR	MR	SIWAN	-	-	-	-	-	-
15	PRAVEEN KUMAR	BDM	SIWAN	20	19	19	16	-	7
16	ALOK KUMAR	DSM	MOTIHARI	5	4	5	4	6	3
17	Sourav Jha	MR	JAMSHEDPUR1	-	-	-	-	2	-
18	(Ashok Kumar) - (Resigned)	MR	Ramgarh	-	-	-	-	-	-
19	Kunal Kashyap	MR	JAMSHEDPUR2	-	-	-	-	-	-
20	Ashok Kumar RBM Ranchi	MR	RANCHI2	-	-	-	-	-	-
21	ARPANA AGARWAL	MR	RANCHI1	-	4	5	4	-	-
22	ASHOK KUMAR SHARMA	DSM	RANCHI	-	-	-	-	-	-
23	Ajay Kumar	MR	Giridh	18	17	16	16	16	9
24	RAMAN KUMAR JHA	MR	GODDA	-	-	-	-	-	-
25	PUJA SINGH	MR	DHANBAD2	19	25	25	28	32	19
26	KUMAR DIBYA JYOTI	MR	DEOGARH	8	3	7	4	5	5
27	GAURAV RANJAN	MR	DHANBAD1	30	25	21	20	-	-
28	DHANANJAY KUMAR	MR	PATNA1	-	-	-	-	-	-
29	SUPRIYA LAHIRI	DSM	DHANBAD	10	-	-	-	-	-
30	SHIVAKUMAR R - TE	MR	SASARAM	10	17	52	44	32	25
31	VIKASH KUMAR GEO	MR	PATNA2	2	1	5	2	2	-
32	SATYAJIT BANARJEE	MR	SAMASTIPUR	12	11	8	2	-	-
33	RAVI PRAKASH	MR	GAYA	-	-	-	-	-	-
34	Niraj Kumar	MR	HAJIPUR	22	19	-	3	1	1
35	SS Tiwari ASM - ASM - Mumbai	DSM	PATNA	-	-	-	-	-	-
36	RAVI RANJAN KUMAR	SM	PATNA	-	-	-	-	-	-
Grand Total				285	273	284	261	209	108

Product Exposure Analysis for the Period of Jan 2018 To Mar 2018

Print Excel C

Filed Force Name : **RAVI RANJAN KUMAR - SM - PATNA**

S.No	Product Name / Month	January-2018				February-2018				March-2018			
		No. of Drs (As Per DCR)				No. of Drs (As Per DCR)				No. of Drs (As Per DCR)			
		ANESTH	CARDIO	CP	C PHY	ANESTH	CARDIO	CP	C PHY	ANESTH	CARDIO	CP	C PHY
1	ALOCK E 120	-	-	-	14	-	1	-	10	-	2	-	13
2	ALOCK E 90	-	-	1	3	-	-	1	2	-	-	-	2
3	ALOCK E TH	-	-	-	3	-	-	1	1	-	-	-	5
4	ALOCK GEL	-	-	1	3	-	-	-	3	-	-	-	4
5	ALOCK MR	-	-	-	5	-	-	1	6	-	-	2	3
6	ALOCK P	-	-	-	9	-	-	1	7	-	-	1	3
7	ALOCK TP	-	-	-	-	-	-	-	1	-	-	-	-
8	ALOCK SP	-	-	-	9	-	-	1	8	-	-	1	3
9	ALOCK SR	-	-	-	3	-	-	-	1	-	-	-	-
10	ENZO XT D	-	-	8	5	-	-	3	5	-	-	4	5
					10				6				7
					13				24				25
					18				57				50
					4				21				25
					23				57				67

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 Not secure | www.sansfe.info/MIS%20Reports/rptProduct_Exp_specat1.aspx?sf_code=MGR0595&sf...
Product Exposure for (ALOCK SP)
Listed Doctor Details for the Month of Feb 2018 Print Excel Close
 Fieldforce Name: RAVI RANJAN KUMAR - SM - PATNA

S.No	Fieldforce Name	Product Name	Doctor Name	Qualification	Territory
1	GAURAV RANJAN	ALOCK SP	Aadil shoub	MD	DHANBAD
2	JATA SHANKAR JHA	ALOCK SP	C P VERMA	MD	KHAGARIA
3	KUMAR DIBYA JYOTI	ALOCK SP	N SATYAM	SURG,ORTHO	DEOGHAR
4	Neeraj Kumar	ALOCK SP	U.C.MISHRA	M.B.B.S	PUPARI
5	Neeraj Kumar	ALOCK SP	Mumtaj ahamed	GP	Sitamarhi
6	Sanjeev Kumar	ALOCK SP	PRABHAT KUMAR SHARMA	MBBS MD	Lakhisarai
7	SATYAJIT BANARJEE	ALOCK SP	B DUTTA	MBBS	DALSINGHSAR

Product Exposure Analysis for the Period of Jan 2018 To Mar 2018

Print

Excel

Filed Force Name : **SS Tiwari ASM - ASM - Mumbai - DSM - PATNA**

S.No	Product Name / Month	No of Doctors - Tagged	January-2018	February-2018	March-2018
			No. of Drs (As Per DCR)	No. of Drs (As Per DCR)	No. of Drs (As Per DCR)
1	ALOCK E 120	28	5	5	1
2	ALOCK E 90	38	6	7	1
3	ALOCK E TH	20	4	3	-
4	ALOCK GEL	20	5	4	1
5	ALOCK MR	19	11	14	14
6	ALOCK P	12	11	13	12
7	ALOCK TP	7	-	-	9
8	ALOCK SP	22	18	15	18
9	ALOCK SR	10	10	10	10
10	ENZO XT D	10	10	10	10
11	ENZO-XT TAB	10	10	10	10
12	PROBLAST CAP	10	10	10	10
13	PROBLAST D3	10	10	10	10
14	PROBLAST FEM	10	10	10	10
15	PROBLAST STRONG	10	10	10	10
16	CODYLEX T LINCTUS SYRUP 50 ML	10	10	10	10
17	BEPLEX NU CAPSULES 4 S	10	10	10	10
18	BEPLEX-LZ CAPSULES 2 S	10	10	10	10
19	MAXIMIN FORTE SUSPENSION 60 ML	10	10	10	10
20	BEPLEX FORTE PLUS ELIXIR 60 ML	10	10	10	10

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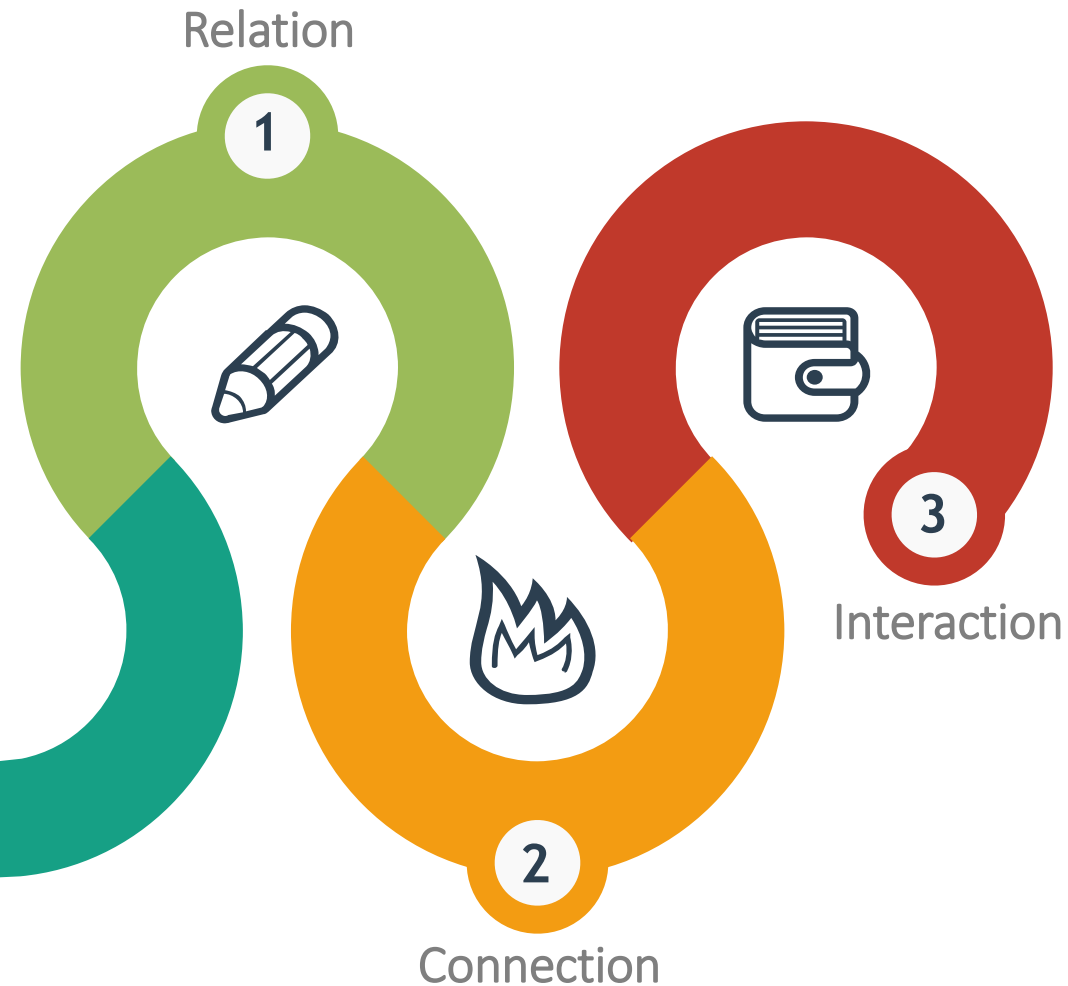
Product Exposure for (ALOCK MR)
Listed Doctor Details for the Month of Jan 2018

Print Excel Close

Fieldforce Name: SS Tiwari ASM - ASM - Mumbai - DSM - PATNA

S.No	Fieldforce Name	Product Name	Doctor Name	Qualification	Territory	Speciality	Category	Class
1	SATYAJIT BANARJEE	ALOCK MR	B DUTTA	MBBS	DALSINGHSARAI	C PHY	C	Listed
2	SATYAJIT BANARJEE	ALOCK MR	PRAMOD JHA	MBBS	HASSANPUR	G PHY	C	Listed
3	SATYAJIT BANARJEE	ALOCK MR	ALAMGIR SAMA	ORTHO	SAMASTIPUR	ORTHOP	C	Listed
4	SATYAJIT BANARJEE	ALOCK MR	C.B.SINGH	M.D	SAMASTIPUR	C PHY	B	Listed
5	SATYAJIT BANARJEE	ALOCK MR	N.R.K.SINHA	MBBS	SAMASTIPUR	G PHY	C	Listed
6	SATYAJIT BANARJEE	ALOCK MR	J.P.BHINDWAR	MBBS	HASSANPUR	G PHY	C	Listed
7	SATYAJIT BANARJEE	ALOCK MR	MD.KALIMUDDIN	BAMS	MOU BAZAR	G PHY	C	Listed
8	SHIVAKUMAR R - TE	ALOCK MR	ASHUTOSH KUMAR	MS ORTH	AURANGABAD	ORTHOP	C	Listed
9	SHIVAKUMAR R - TE	ALOCK MR	V S CHAUHAN	MS	SASARAM	ORTHOP	C	Listed
10	SHIVAKUMAR R - TE	ALOCK MR	ANIL KUMAR	MS	SASARAM	ORTHOP	C	Listed
11	VIKASH KUMAR GEO	ALOCK MR	MAHESH KUMAR	MS ORTH	PATNA	ORTHOP	B	Listed

eDetailing Success



Relation

Genuine Interaction between Medical Rep and Doctors



Connection

Strong Business connections between Medical Rep and Doctors, So that they can continue their Respective bussiness for long term



Interaction

Building Sustainable Relationship Between Medical Reps and Doctors

Our Services

01

Standard Support

Support Forms The Backbone Of Automation. At SANeFORCE With Every Delivery, We Provide The Customer With Customer Portal. It Is An Online Support Where You Can Simply Raise A Ticket &We Promise To Revert &Attend The Query Within 2 Hours.

02

Easier implementations

Our professional services team makes sure your solution is deployed efficiently and that your users are equipped with industry best practices for quick adoption.

03

Quicker return on investment

Our team of experts gets you up and running quickly so you start reaping the benefits sooner.

04

Tailored solutions

Our transformation consulting team helps you discover and tailor a solution that's exactly right for your business.





eDetailing:

Impact on sales needs more than just interactive business relationship between Medical Reps and Doctors.

Future of eDetailing:

The key functions in terms of future development will revolve around interaction and user control and tools for engagement will become even more important than they are today

Thank You

Contact No: +91979111112/ +919094033002